

BRAND REPORT

FOR THE 6 MONTH PERIOD ENDED JULY 2018



No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

Harborside Press 94 North Woodhull Road Huntington, NY 11743 Tel. No.: 631.692.0800 Fax No.: 631.692.0805 www.ascopost.com **THE ASCO POST** is a B2B brand intended for individuals with broad-based interests in oncology. The brand content and editorial scope of the publication includes news on major oncology meetings, important summaries of evidence-based research, news from ASCO, and commentary. The content of every issue is also available to subscribers globally via the online digital version.

BRAND REPORT PURPOSE

The Brand Report provides a deeper understanding and identification of all audited touch points with customers that have interest in the brand. It is designed to present analysis of all communication channels, including a brand's unique users within each channel of, but not across, multiple media platforms. This non-integrated report contains data for each separate media channel as indicated in the Executive Summary. No attempt has been made to identify or eliminate duplication that may exist across media channels.

CHANNELS

THE ASCO POST MAGAZINE



13 issues in the period 30,245 average circulation

THE ASCO POST E-NEWSLETTERS



43 total issued in the period 20,516 average per occurrence 24,725 average per occurrence

THE ASCO POST WEBSITE



164,959 average users

EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported

	Non-Paid	Paid	Average
THE ASCO POST MAGAZINE (13 issues in the period)	30,243	2	30,245
THE ASCO POST E-NEWSLETTERS			
a. ASCO Post e-Table of Contents (13 issued in the period)	20,516	-	20,516
b. ASCO Post Evening News (30 issued in the period)	24,725	-	24,725
THE ASCO POST WEBSITE (Monthly Users with 306,120 average Pageviews)	164,959	-	164,959

FIELD SERVED

THE ASCO POST serves the fields of medical oncology, hematology-oncology, gynecologic oncology, hematology, radiation oncology, surgical oncology, musculoskeletal oncology, urology, pediatric hematology-oncology, oncology nurse practitioners, and all ASCO US-based Members.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients are physicians and other titled personnel allied to the field of oncology-hematology.

AVERAGE NON-QUALIFIED CIRCULATION Non-Qualified Not Included Elsewhere Copies Other Paid Circulation Advertiser and Agency 468 Allocated for Trade Shows and Conventions 128 All Other 108

704

TOTAL

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR THE PERIOD						
	Total Qualified Qualified Non-Paid		Non-Paid	Qualified Paid		
Qualified Circulation	Copies	Percent	Copies	Percent	Copies	Percent
Individual	12,995	43.0	12,993	43.0	2	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	17,250	57.0	17,250	57.0	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	30,245	100.0	30,243	100.0	2	-

2. QUALIFIED CIRCULATION BY	ISSUES FOR PERIOD	
	2018 Issue	Total Qualified
February 10		30,457
February 25		30,431
March 10		30,431
March 25		30,123
April 10		30,123
April 25		30,048
May 10		30,048
May 25		30,446
June 3		30,446
June 10		30,446
June 25		30,066
July 10		30,066
*July 25		30,065
*Analyzed Issue		

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF JULY 25, 2018 This issue is 0.6% or 196 copies below the average of the other 12 issues reported in Paragraph 2.

Business and Industry	Total Qualified	Percent of Total
APSHO (CNS, NP, PA, RN)	1,273	4.2
Gynecologic Oncology	424	1.4
Hematology	3,626	12.1
Medical Oncology & Hematology-Oncology	11,727	39.0
Internal Medicine	1,587	5.3
Pathology	233	0.8
Pediatrics	910	3.0
Oncology Pharmacology	374	1.3
Radiation Oncology	630	2.1
Surgery	915	3.0
Urology	273	0.9
Other ASCO Members	8,093	26.9
TOTAL QUALIFIED CIRCULATION	30.065	100.0

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3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF JULY 25, 2018 Qualified Within To Qualification Source 1 Year 2 Years 3+ Years Qualification Source L. Direct Request: 495 1.967 2.519 4

Qualification Source	1 Year	2 Years	3+ Years	Total Qualified	Percent
I. Direct Request:	495	1,967	2,519	4,981	16.6
II. Request from recipient's company:	-	•	•	•	-
III. Membership Benefit:	18,179	-	-	18,179	60.4
IV. Communication from recipient or recipient's company (other than request):	•	-	-	-	-
V. TOTAL – Sources other than above (listed alphabetically):	6,905	-	-	6,905	23.0
*Association rosters and directories	6,905	-	-	6,905	23.0
Business directories	-	-	-	-	-
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-
Other sources		-	-		-
VI. Single Copy Sales:	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	25,579	1,967	2,519	30,065	100.0
PERCENT	85.1	6.5	8.4	100.0	

^{*}See Additional Data

GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF JULY 25, 2018*

Region	Total Qualified	Percent
New England	2,564	8.5
Middle Atlantic	5,746	19.1
East No. Central	4,128	13.7
West No. Central	1,724	5.7
South Atlantic	5,644	18.8
East So. Central	1,277	4.3
West So. Central	2,712	9.0
Mountain	1,472	4.9
Pacific	4,654	15.5
*See Additional Data		

Reg	gion	Total Qualified	Percent
	UNITED STATES	29,921	99.5
U.S. Territories		139	0.5
Canada		5	-
Mexico		-	-
Other International		-	-
APO/FPO		-	-
TOTAL QUALIFIED CIRCULATION		30,065	100.0

E-NEWSLETTER CHANNEL

2018	ASCO Post e-Table of Contents	ASCO Post Evening News	
FEBRUARY			
February 1		26,117	
February 8	-	26,184	
February 11	21,651	-	
February 15	,	22,848	
February 22	_	26,370	
February 25	21,826	20,010	
MARCH	21,020		
March 1		26,419	
March 8	_	26,540	
March 11	21,918	20,040	
March 15	21,310	26,613	
March 22	•	26,619	
March 25	- 22.016	20,019	
	22,016	- 00 553	
March 29	•	26,553	
APRIL		05.070	
April 5	-	25,972	
April 8	21,034	-	
April 12	-	25,449	
April 19	•	25,346	
April 22	20,634	-	
April 26	-	26,993	
MAY			
May 3	-	26,989	
May 6	22,224	-	
May 10	-	26,729	
May 17	-	22,777	
May 20	19,996	-	
May 24	-	21,759	
May 27	19,948	-	
May 31	· -	20,125	
JUNE			
June 7		20,842	
June 10	10,206	, <u>-</u>	
June 14	· -	23,739	
June 21	-	23,699	
June 24	21,929		
June 28	-	23,635	
JULY		25,555	
July 5		23,461	
July 8	21,687	25,401	
July 12	21,001	23,465	
July 19	-	23,463	
July 22	21,643	23,403	
	21,043	23,397	
July 26	AGE: 20,516	23,39 <i>1</i> 24,725	

ASCO Post e-Table of Contents (13 issued in the period) ASCO Post Evening News (30 issued in the period) All digital reporting is US only

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WEBSITE CHANNEL

WWW.ASCOPOST.COM

2018	Pageviews	Sessions	Users	Average Session Duration
February	298,636	221,541	161,833	1:18
March	323,230	246,999	180,664	1:13
April	315,609	236,152	170,815	1:15
May	285,313	216,571	154,551	1:12
June	343,348	246,586	173,401	1:24
July	270,589	207,523	148,490	1:11
AVERAGE:	306,120	229,228	164,959	1:15

February - July 2018 data was provided by Google Analytics. All website activity is audited by BPA Worldwide.

WEBSITE GLOSSARY

Pageviews: A Pageview is recorded each time a page implanted with the JavaScript code (tag) is displayed in a browser window. This will occur whether the page is served directly from the web server, from a proxy, or from the browser's cache.

Sessions: A single continuous set of activity attributable to a cookied browser resulting in one or more pulled text and/or graphics downloads from a site. A period of 30 minutes of inactivity will terminate the session.

Users: An identified and unduplicated Cookied Browser that accesses Internet content or advertising during a measurement period.

Average Session Duration: The time visitors remain on a site per session.

ADDITIONAL DATA

MAGAZINE:

PARAGRAPH 3b:

Association rosters and directories include 1 source of circulation for a quantity of 6,905 copies or 23.0%, including the AMA.

GEOGRAPHIC DISTRIBUTION:

Geographic data for E-Newsletters and Website are not reported at the media owner's option.

PUBLISHER'S AFFIDAVIT

We hereby make oath and say that all data set forth in this statement are true.

Anthony Cutrone, President

Shannon Meserve, Circulation Manager

(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)

IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.

Date signed
State
County
Received by BPA Worldwide
Type

August 14, 2018 New York Suffolk August 14, 2018 BD

Type BD
ID Number A576B0J8

About BPA Worldwide:

Anot-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprised of media owners, advertising agencies and advertisers. Headquartered in Shelton, Connecticut, USA, BPA has the largest membership of any media-auditing organization in the world, spanning more than 30 countries. Globally, BPA audits media properties including consumer magazines, newspapers, web sites, events, email newsletters, databases, wireless, social media and other advertiser-supported media—as well as advertiser and agency members. Visit www.bpaww.com for the latest audit reports, membership information and publishing and advertising industry news.